

SpaDreams

Global Market leader in the Health & Wellness Travel sector

Travel Agency Partnership Information



About SpaDreams – Background Information and Success

SpaDreams is the international branch of the German tour operator FIT Reisen, specialising in Ayurveda, Yoga, Detox, Weight loss and Luxury Spa holidays abroad.

Tradition and Innovation

- FIT Reisen has been active for over 40 years in the market and is considered the founder and market leader of Health & Wellness Travel
- First tour operator to offer Ayurveda in Germany
- Continuously adapting according to changes in Health & Wellness travel trends

“Satisfaction is not enough; we want to excel!”

- ✓ 99% customer satisfaction
- ✓ Best Price Guarantee
- ✓ Wide press resonance – press releases sent to >3000 journalists per month

Global Portfolio



- Over 1000 offers in over 200 destinations
- Over 450 hotel partners in 36 countries worldwide, with a focus on Europe and Asia

About SpaDreams - Partnerships and Projects

Established Connections with Hotel Partners

- Worked with 50% of hotel partners for over 15 years, 75% for at least 6 years
- 90% of hotel partners renew contracts
- Luxury travel specialist



73% of our hotel partners are classified as 4 or 5 star



FIT Reisen: Agency Success

- Our German parent company is collaborating with over 10,000 travel agency partners in Europe and over 1400 online travel agency partners
- Strong presence at ITB Berlin, the largest travel trade show in the world

We are now aiming to replicate this success in the English speaking market

About SpaDreams Partnerships – Benefits for Agency Partners

Widen your product range

- Benefit from our connections and long-term relationships with hotel partners
- Approx. 80 authentic Ayurveda resorts
- Approx. 60 detox resorts in Europe

Exclusive Offers

28% of our packages are not available with other tour operators

Additional Benefits

- Attractive commission rates
- Easy integration with bistroPortal/ traveltainment, amadeus/TOMA, sabre/merlin, Travel-IT, Traffics and Jack Plus systems
- Online partnership models available including white label solutions

Revenue (Total Sales in €)	Commission Scale Active Partner (> 5.000 € sales in 2017)	Commission Scale Passive Partner (< 5.000 € sales in 2017)
50.000	13.0%	12.0%
30.000	12,5%	11,5%
20.000	12,0%	11,0%
10.000	11,5%	10,5%
1	11.0%	10.0%

Thank you for your interest in SpaDreams

CEO

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